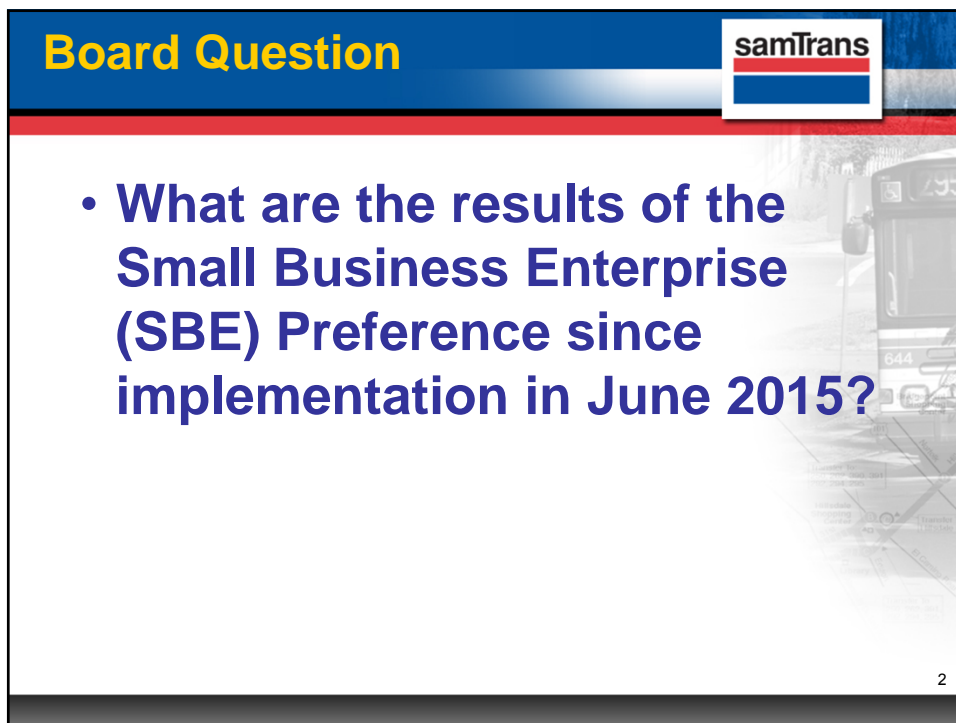



Small Business Preference Update

August 2016 SamTrans Board of Directors
San Mateo
August 3, 2016
Finance Agenda Item #10

Board Question



- What are the results of the Small Business Enterprise (SBE) Preference since implementation in June 2015?

2

SamTrans SBE Preference

The logo for samTrans, featuring the word "samTrans" in a sans-serif font with a red horizontal bar above the "a" and a blue horizontal bar below the "s".

- **SamTrans' Small Business Enterprise (SBE) Preference is a component of SamTrans' Disadvantaged Business Enterprise (DBE) Program.**
- **The SBE preference includes:**
 - Up to 5 additional points on proposals for SBE utilization.
 - 5% up to \$50,000 bid preference on sealed bids for meeting an SBE utilization goal.
- **The SBE preference is utilized on federally-funded and non-federally funded contracts.**

3

SBE Goals and Results

The logo for samTrans, featuring the word "samTrans" in a sans-serif font with a red horizontal bar above the "a" and a blue horizontal bar below the "s".

- **Incentivize and reward subcontracting with SBEs.**
 - More SBE subcontractors are being included in bids and proposals.
- **Foster SBE participation.**
 - SBE contractors are successfully bidding on prime contracts.

4

SBE Subcontracting Results



- **General Engineering Consultant Contract**
 - 2014: 2 SBE subconsultants
 - 2016: 4 SBE subconsultants
- **CCTV Construction Contract**
 - 2014: Non-SBE prime contractor; 1 non-SBE subcontractor
 - 2016: SBE prime contractor; 1 SBE subcontractor.
- **Paving Construction Contract**
 - 2009: No subcontractors
 - 2015: 3 SBE subcontractors

5

SBE Prime Contract Results



- **Real Estate Support Services Contracts**
 - 2010: 3 awards, 1 SBE
 - 2015: 10 awards, 3 SBE
- **Printing Services Contracts**
 - 2010: 3 awards, No SBEs
 - 2015: 3 awards, 1 SBE
- **Plumbing Maintenance Contract**
 - 2009: Awarded to an SBE
 - 2016: Awarded to an SBE

6

The logo for samTrans, featuring the text "samTrans" in a sans-serif font above a stylized graphic of three horizontal bars: a blue bar on top, a red bar in the middle, and a blue bar on the bottom.

Additional questions?