

**samTrans**

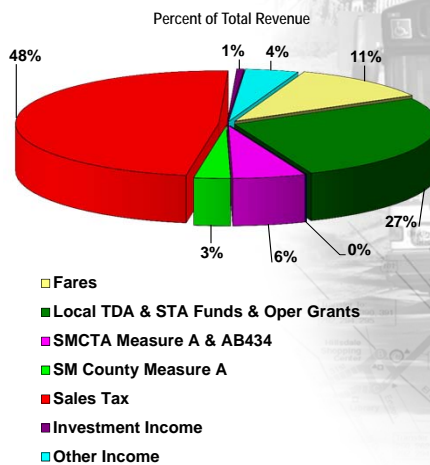
# Preliminary FY2017 Operating Budget

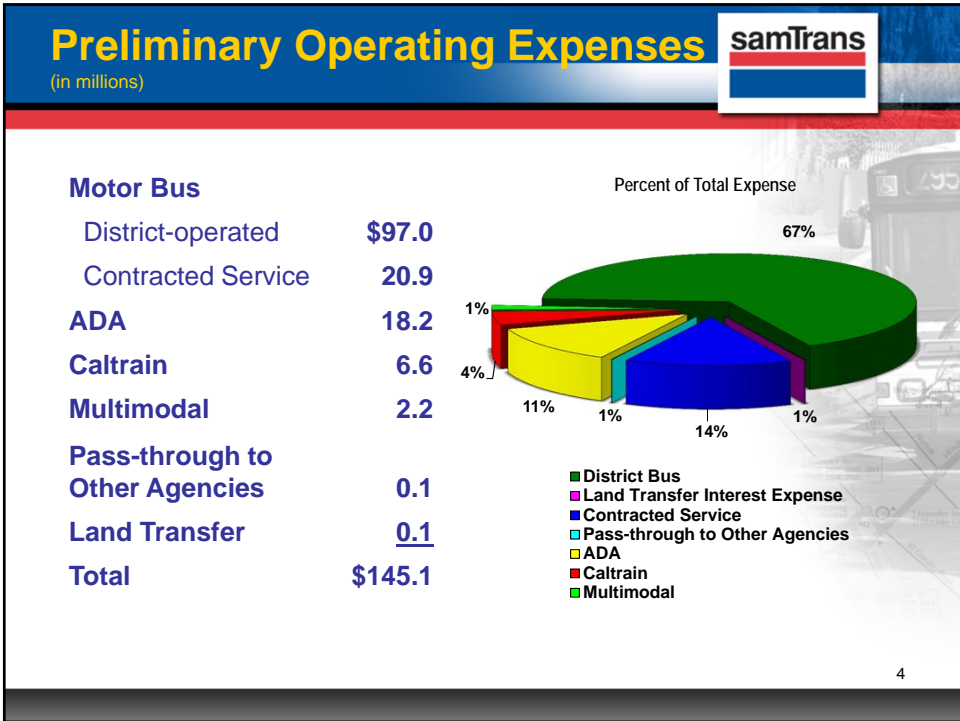
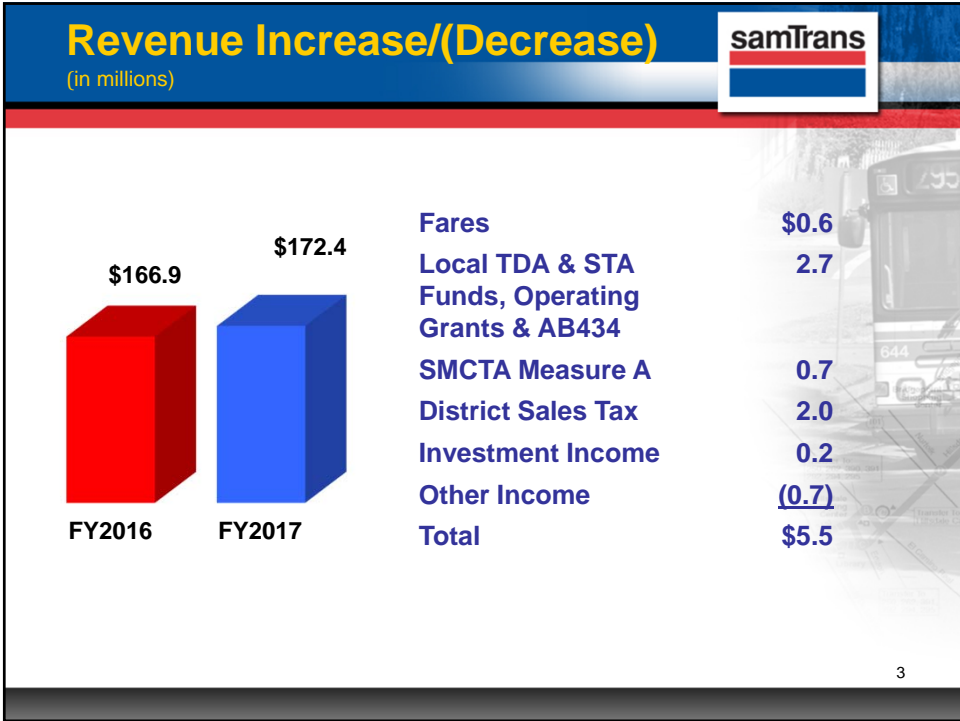
Board of Directors  
May 4, 2016  
Finance Item #5

## Revenues – FY2017 Preliminary Budget (in millions)

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<b>Fares</b>	<b>\$19.5</b>
<b>Local TDA &amp; STA Funds, Operating Grants &amp; AB434</b>	<b>46.5</b>
<b>SMCTA Measure A</b>	<b>10.0</b>
<b>SM County Measure A</b>	<b>5.0</b>
<b>District Sales Tax</b>	<b>83.0</b>
<b>Investment Interest</b>	<b>1.1</b>
<b>Other Income</b>	<b><u>7.3</u></b>
<b>Total Revenues</b>	<b>\$172.4</b>

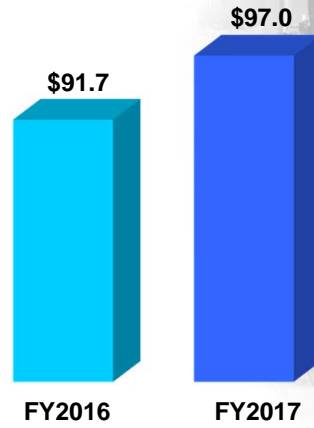




## District-operated Bus Expenses Increase/(Decrease) (in millions)



Wages & Benefits	\$2.3
Professional Services	0.4
Technical Services	1.1
Other Services	0.2
Materials & Supplies	0.6
Utilities	<u>0.7</u>
<b>Total</b>	<b>\$5.3</b>

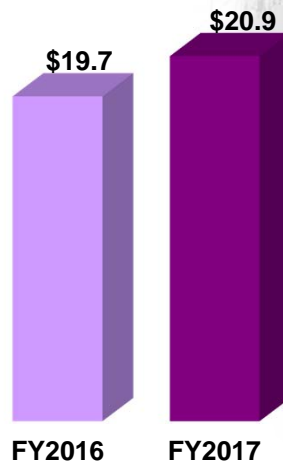


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## Contracted Service Expenses Increase / (Decrease) (in millions)



Contracted Urban Bus Service	\$1.2
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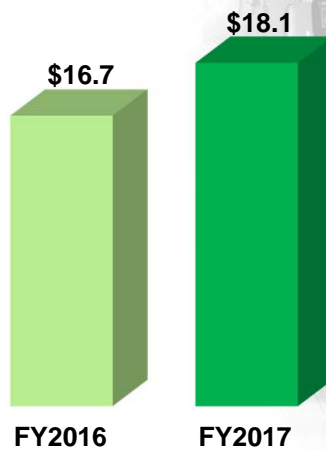


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## ADA Program Expenses Increase / (Decrease) (in millions)

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Elderly & Disabled/Redi-Wheel	\$0.5
Other Related Costs	0.2
ADA Sedan/Taxi Service	0.5
Coastside ADA Support	<u>0.2</u>
<b>Total</b>	<b>\$1.4</b>

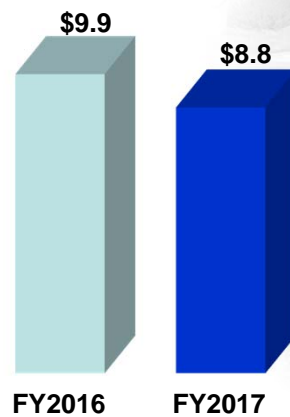


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## Multimodal Transit Program Expenses Increase / (Decrease) (in millions)

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Caltrain	\$0.6
Other Multimodal Programs	<u>(1.7)</u>
<b>Total</b>	<b>\$(1.1)</b>



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## Preliminary FY2017 Operating Budget (in millions)

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Total Revenues	\$172.4
Total Expenses	(145.1)
Sales Tax Allocation – Capital	<u>(6.1)</u>
Operating Surplus	21.2
Debt Service Requirement	<u>(21.6)</u>
Total Uses of Reserves	<u>(\$0.4)</u>

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## Fund Reserves

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### PROJECTED UNRESTRICTED FUND BALANCE

Beginning Fund Balance	103,857,000	98,819,696
Operating Surplus/(Deficit)	28,636,741	27,372,513
Use of funds for Debt Service	(21,674,045)	(21,676,445)
Use of funds for Capital	<u>(12,000,000)</u>	<u>(12,000,000)</u>
Ending Unrestricted Fund Balance	<u>98,819,696</u>	<u>92,515,764</u>

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## Strategic Plan Focus

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### Focus Areas:

- Expand Mobility Options
- Become a More Effective Organization
- Strengthen Fiscal Health

### 2015 Board Retreat Refinement

- Private Sector Engagement
- “Ease of Use” Improvements
- Workforce Housing

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## Strategic Plan Focus

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### Increase Ridership by 15% and Revenue by 20%

- Youth & Senior focused services and marketing efforts
- Explore Express Bus/Dumbarton Corridor services
- TNC Partnerships
- “Ease of Use” Improvements
  - Mobile application with Real Time info
  - Electronic Payment options
  - Social Media/Customer Service Integration
- SamTrans Customer Experience Task Force

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## Strategic Plan Focus

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### Become a More Effective Organization

- Employee Survey/Internal Communications Plan
- Explore Workforce Housing Opportunities
- Compensation Study
- Updated Focus on:
  - Employee/Knowledge Retention
  - Workforce Development
- Revised Financial Policies, Procedures, Performance Indicators

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## Preliminary FY2017 Operating Budget

Board of Directors

May 4, 2016

Finance Agenda Item #...