SAMTRANS CORRESPONDENCE

as of 9-27-2024

From: PhoenixEV

To: <u>Board (@samtrans.com)</u>

Subject: Customer, PhoenixEV Announces Partnership with APTA

Date: Wednesday, September 25, 2024 3:43:16 PM

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Greenville, South Carolina / September 25, 2024/ Phoenix Motor Inc.'s (Nasdaq: PEV) PhoenixEV, a leader in electric vehicle (EV) development for the commercial sector, today announced its membership in the American Public Transportation Association (APTA), a move that underscores the company's dedication to advancing sustainable transportation solutions.

APTA is the nation's largest public transportation association, representing all modes of public transportation in North America. By joining APTA, PhoenixEV gains access to a network of industry leaders, advocacy resources, and opportunities to collaborate on the future of public transportation.

"We are excited to join APTA, one of the largest and most influential organizations in the public transportation industry. Our range of all-electric transit buses, paratransit buses, trucks and infrastructure solutions complement the zero emission goals of the transit industry." says Denton Peng, CEO of PhoenixEV.

PhoenixEV to Showcase Sustainable Solutions at APTA TRANSform Conference

In addition to joining APTA, PhoenixEV will be a proud exhibitor at the upcoming APTA TRANSform Conference taking place September 28th through October 2nd in Anaheim, California. Conference attendees are invited to visit PhoenixEV at booth #125 to learn more about the company's electric vehicle solutions for the public transportation sector.

To schedule a meeting with PhoenixEV representatives at the conference, contact us at sales@phoenixmotorcars.com.

About PhoenixEV

Phoenix Motor, a pioneer in the electric vehicle ("EV") industry, specializes in designing, building, and integrating electric drive systems, along with manufacturing heavy-duty transit buses and medium- to light-duty commercial EVs. The company operates under two primary brands: "PhoenixEV," focusing on commercial products such as heavy and medium-duty EVs (including transit buses, shuttle buses, school buses, and delivery trucks), and "EdisonFuture," aimed at offering light-duty EVs. Phoenix is committed to being a leading designer, developer, and manufacturer of electric vehicles and EV technologies. To learn more, please visit www.phoenixev.ai.

Forward-Looking Statements

This press release contains forward-looking statements, as that term is defined in the Private Litigation Reform Act of 1995, that involve significant risks and uncertainties. Forward-looking statements can be identified through the use of words such as "may," "might," "will," "intend," "should," "could," "can," "would," "continue," "expect," "believe," "anticipate," "estimate," "predict," "outlook," "potential," "plan," "seek," and similar expressions and variations or the negatives of these terms or other comparable terminology. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect the Company's current expectations and speak only as of the date of this release. Actual results may differ materially from the Company's current expectations depending upon a number of factors. These risk factors include, among others, those related to our ability to raise additional capital necessary to grow our business, operations and business and financial performance, our ability to grow demand for our products and revenue, our ability to become profitable, our ability to have access to an adequate supply of parts and materials and other critical components for our vehicles on the timeline we expect, the coronavirus (COVID-19) and the effects of the outbreak and actions taken in connection therewith, adverse changes in general economic and market conditions, competitive factors including but not limited to pricing pressures and new product introductions, uncertainty of customer acceptance of new product offerings and market changes, risks associated with managing the growth of the business, and those other risks and uncertainties that are described in the "Risk Factors" section of the Company's annual report filed on Form 10-K filed with the Securities and Exchange Commission. Except as required by law, the Company does not undertake any responsibility to revise or

update any forward-looking statements.

Contact:

Tyler Leach
Marketing Manager
PhoenixEV
846-436-7326
tleach@phoenixmotorcars.com

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From: <u>charles ding</u>

To: SamTrans BOD Public Support
Cc: Board (@samtrans.com)

Subject: Re: Request To Restore Old FCX line From Foster City Resident

Date: Wednesday, September 25, 2024 10:14:37 AM

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Hi Samtrans BOD Public Support,

Thank you for the detailed response. Based on your feedback, we are proposing this change to the schedule: 2 of the bus lines use the original route in the morning and evening while the other bus lines take the new route. In the morning, the bus lines starting at 6:40am and 7:30am and in the evening, the bus lines starting at 5:18pm and 6:18pm, will stop at multiple places on Mission Street. That way, for riders that work near the SalesForce transit center, there are still 5 bus lines in the morning, 6 in the evening, that can quickly get them to and from their office, while for the the riders that are near Mission Street but far from the transit center, they still have the same bus lines as before the transition. We believe this schedule change would best accommodate all FCX riders, without creating any new burdens on the Samtrans bus drivers.

Please let us know if this proposed bus schedule change looks good.

Regards, Charles Ding

On Thu, Sep 19, 2024 at 1:12 PM SamTrans BOD Public Support SamTransBODPublicSupport@samtrans.com> wrote:

To Charles Ding,

Thank you for taking the time to reach out to us with your concerns on our current Route FCX. Know that your feedback was forwarded to the proper parties for further handling. Additionally, a copy of this correspondence will be provided to our Board of Directors.

As you may know, this change to the FCX was intended to improve overall performance for a majority of the bus line's riders. During morning and afternoon peak periods, travel to and from downtown San Francisco is slow due to traffic, which is a challenge the FCX regularly contends with as a commuter express service. Additionally, we had found that the majority of FCX boardings and alightings within San Francisco occurred between Drumm St & Clay St and Mission St & 3rd St. Under its changed routing, the FCX now has a quicker, more direct trip through downtown San Francisco. Additionally, its terminal at the Salesforce Transit Center is within walking distance of Drumm St & Clay St and Mission St & 3rd St, with the added benefit of being a transit hub with easy connections other regional transit services.

Regardless of our intentions, though, we understand our riders' commuting needs are varied, which means this change has not necessarily been beneficial across the board.

SamTrans staff intend to review the changes to Route FCX in the near future, and we will be taking your feedback into account at that time. However, as these changes have only gone into effect on August 5th, for now, SamTrans staff will continue to monitor the performance of Route FCX.

Your SamTrans BOD Public Support Team

From: charles ding < charlesding95@gmail.com>

Sent: Monday, September 16, 2024 10:24:20 PM (UTC+00:00) Monrovia, Reykjavik

To: Board (@samtrans.com) < board@samtrans.com >; Public Comment

<publiccomment@samtrans.com>

Subject: Request To Restore Old FCX line From Foster City Resident

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Dear Samtrans board:

I am a resident of Foster City, and ride the SamTrans FCX line to and from work. We, the riders of FCX, are requesting to restore the old FCX route, in which the bus stopped several times along Mission Street in SF, instead of the current route, which only stops at the Salesforce Transit Center.

This route change has been a huge inconvenience for the FCX bus riders. Previously, other riders including me could just get off at one of the SF stops and walk directly to the office. Now, we will have to transfer to another public transit line in SF, thus adding unnecessary time to an already lengthy commute. My commute time was extended by 40 minutes one way, 1 hour 20 minutes total, as the bus goes further north of my office in the Civic Center area to the Salesforce Transit Center, and then I will have to take the light rail back south. This makes it very difficult to catch my early morning meetings and avoid getting home very late while spending enough time at work to get things done.

Please help restore FCX to its previous route at the earliest possible time, as it would greatly benefit the residents of Foster City and San Mateo who ride the bus.

Thanks, Charles Ding From: Kim Wong

To: Public Comment; Board (@samtrans.com); SamTrans BOD Public Support

Subject: Re: FCX route change feedback

Date: Monday, September 23, 2024 5:52:45 PM

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On Sep 23, 2024, at 5:51 PM, Kim Wong kimberleywong@gmail.com> wrote:

Hello,

I understand that there is a citizens advisory committee meeting this evening and am to submitting my feedback about the FCX route change so that it can be included in the discussion for tonight's meeting. Please include the forwarded below that I submitted in August/July as well.

I previously used the 8th and Mission stop to get to my office at 25 Van Ness and found it to be a safe and efficient bus stop that made my commutes smooth and easy in both directions. Since the schedule change I have taken the bus to the transit center which has been a frustrating change because the bus still has to travel to the transit center and back, but does not make any stops in the mid market area (despite driving through at slow speeds due to traffic). The transit center is built for direct transit from the east bay and lacks similar infrastructure for buses from 101. I was informed the change was made to improve on time performance because it is more direct, however the route is not particularly direct nor efficient. In fact, it seems that the amount of time saved is less significant than the adverse effects the change has had on the commuters on the western side of the city who have had to add additional transit fares to travel miles to their work places. I would like to encourage the board to add stops in the mid market area of the city since the bus has to travel through the area regardless and it would greatly improve the commutes of those who have been negatively affected by the route change.

I'll add that the change has increased my commute time by 25-30 minutes in each direction. Once we arrive to the transit center I either have to ride my bike or take muni to Van Ness, which is an added cost and takes up to 20 minutes. BART and CalTrain are not viable options either. Once the weather changes I will lose my hiking option because biking down Market St in the dark doesn't feel safe to me.

I encourage you to add back stops in the mid market area. Including stops at 8th street and 5th street would make the FCX a more inclusive route that serves our community more equitably.

Thank you for your consideration in my comments,

Kim Wong

Sent from my iPhone

Begin forwarded message:

From: SamTrans BOD Public Support

<SamTransBODPublicSupport@samtrans.com>

Date: August 2, 2024 at 6:47:45 PM PDT

To: Kim Wong kimberleywong@gmail.com

Cc: Jan Alexis Salandanan <SalandananJ@samtrans.com>, "Corzo, Noelia [ncorzo@smcgov.org]" <ncorzo@smcgov.org>, Jessica Epstein <EpsteinJ@samtrans.com>, rhedges@cityofsanmateo.org, alee@cityofsanmateo.org, Kevin Yin <YinK@samtrans.com>, aloraine@cityofsanmateo.org, rnewsom@cityofsanmateo.org, "Canepa, David [dcanepa@smcgov.org]" <dcanepa@smcgov.org>, smc_supmueller@smcgov.org, "Pine, Dave [dpine@smcgov.org]" <dpine@smcgov.org>, ldiaznash@cityofsanmateo.org, akhojikian@cityofsanmateo.org, Michaela Petrik <PetrikM@samtrans.com>, Amy Linehan <LinehanA@samtrans.com>, Charlsie Chang

<ChangC@samtrans.com>
Subject: Re: FCX changes

To Kim Wong,

We are happy to help in what ways we can. We will be sure to pass along your added comments on the matter—correction included, of course—to Operations Planning. And we will let you know if there will be further opportunities to weigh in on this change and its impact on FCX riders.

Thank you for your understanding in this matter in spite your concerns on what challenges this change will introduce to your commute.

Your SamTrans BOD Public Support Team

From: Kim Wong <kimberleywong@gmail.com>

Sent: Tuesday, July 30, 2024 7:58 PM

To: SamTrans BOD Public Support

<SamTransBODPublicSupport@samtrans.com>

Cc: Jan Alexis Salandanan <SalandananJ@samtrans.com>; Corzo, Noelia [ncorzo@smcgov.org] <ncorzo@smcgov.org>; Jessica Epstein <EpsteinJ@samtrans.com>; rhedges@cityofsanmateo.org <rhedges@cityofsanmateo.org>; alee@cityofsanmateo.org <alee@cityofsanmateo.org>; Kevin Yin <YinK@samtrans.com>; aloraine@cityofsanmateo.org <aloraine@cityofsanmateo.org>; rnewsom@cityofsanmateo.org>; rnewsom@cityofsanmateo.org <rnewsom@cityofsanmateo.org>; Canepa, David [dcanepa@smcgov.org] <dcanepa@smcgov.org>; smc_supmueller@smcgov.org <smc_supmueller@smcgov.org>; Pine, Dave [dpine@smcgov.org] <dpine@smcgov.org>; ldiaznash@cityofsanmateo.org <ldiaznash@cityofsanmateo.org>; akhojikian@cityofsanmateo.org <ahhojikian@cityofsanmateo.org>; Michaela Petrik <PetrikM@samtrans.com>; Amy Linehan <LinehanA@samtrans.com>; Charlsie Chang <ChangC@samtrans.com>

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Dear SamTrans Public Support Team,

Subject: Re: FCX changes

Thank you for taking time to respond to my questions and pass on my feedback to the Operations Planning Team. I'd like to make a correction to the second sentence of paragraph two of my original email on July 13 regarding the rider survey as follows: "I take the bus three days a week, yet I was never informed about the survey leading me to believe the outreach for the survey was **not** sufficient to reach the input from all of the riders." Would you please share the correction of my typo with the planning team as well?

If there are other opportunities to provide comment on the impact of this change on riders, please let me know. The 35% of riders who were in opposition of the proposal will need to find transit alternatives, and we will likely have additional insight to share once the change goes into effect. I'll once again express that I am disappointed in this change and the low transparency through the change process. I am really sorry to lose this great and safe commute option next week and I'll hold out a little hope that adding back stops at Civic Center and Market can still be considered in the near future.

thank you for your time, Kim

On Tue, Jul 30, 2024 at 5:05 PM SamTrans BOD Public Support SamTransBODPublicSupport@samtrans.com> wrote:

To Kim Wong,

Thank you for taking the time to reach out to us with your concerns about our upcoming update to the FCX. Know that your feedback for these changes have been given to our Operations Planning team for review. Additionally, a copy of this correspondence will be provided to our Board of Directors.

To answer your question about why the decision was made to eliminate the stops around Civic and Market, this was done to improve the on-time performance of the FCX. During morning and afternoon peak periods, travel to and from downtown San Francisco is slow due to traffic, which is a challenge the FCX regularly contends with due to its nature as a commuter express service. This proposed change will mean Route FCX's travel through downtown San Francisco will be quicker and more consistent.

Additionally, we found that the majority of boardings and alightings within San Francisco occurred between Drumm St & Clay St and Mission St & 3rd St. We understand there are a number of riders who board and disembark further away—like 8th and 5th, as you noted—but they still will have transit options to connect with Route FCX. For example, they have Muni's 14 Mission bus line that runs roughly every 8 to 12 minutes.

Regarding communicating these changes to the public, SamTrans always posts information about service changes two weeks before they go into effect. For these changes coming August 4th, we put up temporary bus stop info signs, posted to social media, and updated the website on July 22nd. And before planning this update, SamTrans, as you mentioned, surveyed FCX riders about this proposal between April 19th and May 10th of this year. While 35% opposed the change, the majority of riders surveyed at least somewhat supported the shift to serving the Salesforce Transit Center.

Thank you again for taking the time to send us your feedback. We realize you may not feel confident in our current plan for the FCX, but we assure you our goal remains the same: providing our riders with a safe, reliable, and effective transit system.

Your SamTrans BOD Public Support Team

From: Kim Wong <<u>kimberleywong@gmail.com</u>>

Sent: Tuesday, July 23, 2024 2:57 PM

To: Jan Alexis Salandanan < <u>SalandananJ@samtrans.com</u>>

Cc: Corzo, Noelia [ncorzo@smcgov.org] <ncorzo@smcgov.org>; Jessica Epstein <<u>EpsteinJ@samtrans.com</u>>; SamTrans BOD Public Support

<<u>SamTransBODPublicSupport@samtrans.com</u>>;

rhedges@cityofsanmateo.org <rhedges@cityofsanmateo.org>;

alee@cityofsanmateo.org <alee@cityofsanmateo.org>; Kevin Yin

<a href="mailto:YinK@samtrans.com; aloraine@cityofsanmateo.org

<aloraine@cityofsanmateo.org>; rnewsom@cityofsanmateo.org

<rnewsom@cityofsanmateo.org>; Canepa, David

[dcanepa@smcgov.org] <dcanepa@smcgov.org>;

smc_supmueller@smcgov.org <smc_supmueller@smcgov.org>; Pine,

Dave [dpine@smcgov.org] <dpine@smcgov.org>;

ldiaznash@cityofsanmateo.org <|diaznash@cityofsanmateo.org>;

akhojikian@cityofsanmateo.org <akhojikian@cityofsanmateo.org>;

Michaela Petrik < Petrik <a href="mailto:Petrik <a href="mailt

<<u>LinehanA@samtrans.com</u>>; Charlsie Chang <<u>ChangC@samtrans.com</u>>

Subject: Re: FCX changes

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Hi Alexis.

Thank you for the information that you have provided and for passing on my comments and concerns to the appropriate parties.

Kim

On Tue, Jul 23, 2024 at 1:12 PM Jan Alexis Salandanan < Salandanan J@samtrans.com > wrote:

To Kim Wong,

As your question is beyond the scope of my position in Customer Service and your original query, please understand I cannot provide an adequate answer myself at this time. From what I know, these changes were done to improve on-time performance for Route FCX and increase connections to regional transit

providers. These changes were motivated by the data SamTrans staff had gathered through monitoring and reviewing the performance of the FCX, including, as you noted, a survey of FCX passengers done earlier this year.

But the details beyond this broad overview is something I am afraid I cannot speak on with much authority. However, I will ensure your comments are provided to the proper parties who will be able to better address your concerns.

Kind regards,

Alexis Salandanan

San Mateo County Transit District

Customer Service Dept.

1250 San Carlos Avenue

San Carlos, CA 94070-1306

1-800-660-4287

www.smctd.com

From: Kim Wong <<u>kimberleywong@gmail.com</u>>

Sent: Tuesday, July 23, 2024 12:49 PM

To: Jan Alexis Salandanan < <u>SalandananJ@samtrans.com</u>>

Cc: Corzo, Noelia [ncorzo@smcgov.org] <ncorzo@smcgov.org>; Jessica Epstein <epsteini@samtrans.com>; SamTrans BOD Public

Support <samtransbodpublicsupport@samtrans.com>;

<u>rhedges@cityofsanmateo.org</u>; <u>alee@cityofsanmateo.org</u>; <u>Kevin Yin</u>

<<u>yink@samtrans.com</u>>; <u>aloraine@cityofsanmateo.org</u>;

rnewsom@cityofsanmateo.org; Canepa, David

[dcanepa@smcgov.org] <dcanepa@smcgov.org>;

smc_supmueller@smcgov.org; Pine, Dave [dpine@smcgov.org]

<dpine@smcgov.org>; ldiaznash@cityofsanmateo.org;

akhojikian@cityofsanmateo.org; Michaela Petrik

<petrikm@samtrans.com>; Amy Linehan linehana@samtrans.com>;

Charlsie Chang < changc@samtrans.com>

Subject: Re: FCX changes

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Hi Alexis,

Thank you for this information. I was excited to find out there will be more frequent buses however, I am extremely disappointed that there has not been more outreach and communication about the change in service as this affects my (and other riders) daily commute plans significantly. Unfortunately, this change will add an estimated 20 minutes to my commute if I continue to take the FCX. My stop was at 8th and Mission, which was a convenient 7 min walk to my office on Van Ness (at Market). If I were to take the bus to Salesforce Transit Center, I would need to travel back toward Van Ness on Muni (15 min, \$3.00 fare) to get to my office. I have enjoyed the stress free, simple, and economical experience of the FCX express bus and much prefer it over BART or driving. However, because of the route change, the FCX will no longer work for me.

Could you please provide information on why the decision was made to eliminate the stops near Civic Center and Mid-Market? I understand there was a rider survey that informed this change. I take the bus three days a week, yet I was never informed about the survey leading me to believe the outreach for the survey was sufficient to reach the input from all of the riders. Other riders who use the current stops at 8th and 5th streets will also be negatively affected and I've heard my fellow bus-mates mention they will no longer be able to take the bus either. I urge SamTrans to reconsider eliminating stops that service Civic Center and Mid-Market.

Thank you for your time,

Kim Wong

City of San Francisco Employee, Foster City Resident, and FCX Commuter CC: Lisa Diaz Nash, Mayor of San Mateo; Alex Khojikian, San Mateo City Manager; SamTrans BOD; San Mateo BOS; and SamTrans Department of Government and Community Affairs On Tue, Jul 23, 2024 at 10:39 AM Jan Alexis Salandanan < <u>SalandananJ@samtrans.com</u>> wrote: To Kim Wong, Good morning. Yes, what you heard from other riders is right: the FCX will be changing come our August service update. The information should be up on our website, but I understand quite well how it can be difficult to find it with how our site is formatted. Here is a link to the relevant page: https://www.samtrans.com/route-fcx. I have also attached a copy of the schedule to this email as a PDF. Kind regards, Alexis Salandanan San Mateo County Transit District

Customer Service Dept.

1250 San Carlos Avenue

San Carlos, CA 94070-1306

1-800-660-4287

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