

Fiscal Year 2023 SamTrans January 2023 Forecast

Board of Directors
March 1, 2023

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Executive Summary - Jan'23 Forecast vs Budget

Revenue \$337.5M

- \$13.5M higher Sales Tax revenue estimate driven by inflated prices and continued strong consumer spending
- \$3.2M higher Investment Interest Income driven by the recent interest rate hikes
- \$1.6M higher Rental Income driven by one-time Central 1st floor and basement leases
- \$0.8M higher Fare revenues driven by continued improving ridership

+\$19.4M

Expense/Reserve \$327.9M

- \$5.1M lower CUB expense as contractor has less revenue miles than assumed due to driver shortages impacting service quality/DNO
- \$3.2M lower reserves needed for Operating and Sales Tax due to reserve set aside from previous years
- \$1.2M lower Professional Services due to timing of Microtransit services
- \$0.6M higher Bus Parts and Materials due to increased service levels and aging fleet

-\$9.2M

Surplus \$9.6M

- A surplus of \$9.6M is projected, primarily driven by 13.5M higher Sales Tax revenue estimate, and \$5.1M lower CUB expense due to driver shortages

+\$28.6M

Forecast to Budget Variance Revenue (in \$ millions)

	Budget	Forecast	Variance
Passenger Fares	9.7	10.5	0.8
TDA/STA	65.9	65.9	-
Grants & Other Revenues	16.7	21.5	4.8
SMCTA Measure A (ADA)	4.3	4.7	0.4
District Sales Tax	108.3	117.3	9.0
Measure W	54.1	58.6	4.5
Capital W&B	47.1	47.1	-
ARPA	11.9	11.9	-
Total Revenue	\$ 318.1	\$ 337.5	\$ 19.4

- Passenger Fares reflect continued better ridership recovery
- Sales Tax reflects continues to show recovery from the pandemic and impacts of higher inflation
- Grants & Other Revenues reflect higher Interest Income and Rental Income

Forecast to Budget Variance Expense (in \$ millions)

	Budget	Forecast	Variance
Capital W&B	47.1	47.1	-
Motorbus	159.5	153.3	(6.2)
ADA Programs	18.7	19.2	0.4
Other Expenses	6.6	6.3	(0.3)
Sales Tax Allocation	29.1	29.1	-
Debt	19.1	19.1	-
Operating/Sales Tax reserves	56.9	53.8	(3.2)
Total Expenses	\$ 337.1	\$ 327.9	\$ (9.2)

- Motorbus reflects CUB due to less revenue miles, Professional services, & Technical Services
- ADA reflects increased costs in extended contracts
- Reserves reflect less funds needed to meet reserve requirement for Operating Expenses

Forecast to Budget Variance Surplus/Deficit (in \$ millions)

	Budget	Forecast	Variance
Total Revenue	\$ 318.1	\$ 337.5	\$ 19.4
Total Expenses	\$ 337.1	\$ 327.9	\$ (9.2)
Draw from Prior Years' Surplus	\$ 19.0	\$ -	\$ (19.0)
Surplus/Deficit	\$ -	\$ 9.6	\$ 9.6

- A surplus of \$9.6M is projected and a draw from prior year surplus is not required

Questions?
